

## **Kansas City Barbeque Society**



KCBS Business Affiliate
2022 Program



### **Kansas City Barbeque Society**

"America's Barbeque Expert"



#1 Organization of Barbeque and Grilling Enthusiasts Globally

20,000 Members

#1 Sanctioning Body for BBQ Food Sport Competitions

500 Contests Sanctioned Annually

42 Countries



### **KCBS Members**

### KCBS membership spans multiple stakeholders



### Pitmaster Teams



- Compete in contests large and small
- Can enter KCBS Team of the Year points chase
- Includes famous professionals, talented amateurs just starting out, and everyone in between

### Judges



- Largest group of KCBS members
- Certified Barbeque Judges (CBJs) are trained to provide fair and equitable contests
  - 12,000+ CBJs
  - 1,700+ Master CBJs
  - 200+ CBJs judging over 100 times

### Contest Organizers & Contest Reps



- Contest Organizers organize and promote individual contests
  - Support civic and charitable causes
  - Call for teams and judges
- Contest Reps oversee execution of contest for team turn-Ins, judging and reporting scores

### **BBQ** Enthusiasts



- Passionate about all forms of live-fire cooking
- Trusts KCBS for info on the best products, cooks, and trends
- Enjoys BBQ and grilling content
- Wants to be a part of the 'club' and support the growth of BBQ

### **Connecting People and Brands with the World of Barbeque**



Leveraging social media, web, and member communication to engage smoking and grilling enthusiasts



@KansasCityBarbequeSociety
70.4K Followers



@kcbbqsociety18.6K Followers



@kcbbqsociety18K Followers



kansascitybarbequesociety
1.6K Subscribers

In addition to social media, KCBS has robust tools to communicate directly with our members:

- BullSheet, monthly newspaper
- Meat Sheet, mid-month digital newsletter
- eBlasts, email to general or targeted membership

Our website, kcbs.us, is the main repository for KCBS information: event listings, membership information, Team of the Year standings, the latest news, judge portal, KCBS gear, partner information, and more.

WWW.KCbS.US

\* Data as of January 2021



# KCBS Business Affiliate Program

### **Barbeque Lovers Welcome Here**

#### **Become a KCBS Business Affiliate**



### Enroll your business or organization in the 2022 KCBS Business Affiliate program and receive these benefits:

- Associate your brand with KCBS
- Listing in the KCBS Directory on kcbs.us
- Receive a certificate that lists you as a KCBS Business Affiliate for display at your business
- Receive window clings that can be displayed on your business's front door to drive walk-in traffic
- Ability to display the Business Affiliate logo on your website and social media
- 10% discount on KCBS advertising rates for Bullsheet, website, and social media ads
- Attract BBQ & grilling enthusiasts to your business
- Join like-minded brands in support of KCBS

Becoming a KCBS Business Affiliate helps support the mission of KCBS:

Preserving, Celebrating, Promoting, and Educating the public about barbecue as a distinctively American Cuisine

### **Enroll Today**

Become part of the world of BBQ



Who can become a KCBS Business Affiliate? \*

Restaurants Municipalities

Retailers

**International Businesses** 

**Events** 

Manufacturers

Trade Groups

Associations

Clubs

**Publications** 

### How to enroll:

- The KCBS Business Affiliate program is good for the 2022 calendar year with the option to renew
- \$100 cost
- Email <u>membership@kcbs.us</u> with any questions

Click HERE to join



<sup>\*</sup> The KCBS Business Affiliate program is separate from Individual & Family Memberships



# Thank you!

# www.kcbs.us

membership@kcbs.us

